

## August 2021 Financials

PREPARED **SEPTEMBER**2021 RY



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## **Executive Summary**



- The WADA decrease of 149's impact on Basic Formula was partially mitigated by an increase of \$74 to the per-WADA payment amount.
- The forecasted net change from State Aid Budget is \$1.14M
- KCPS MOU was not initially forecasted or budgeted. Hogan is expecting to receive \$686K.
- Despite the revenue decreases, salaries/benefits decreases, and transportation increases annual net OPERATING income has only changed by 7.5K (an increase).
- Building improvement installments expenses were not in the original budget and have a significant impact on net income.

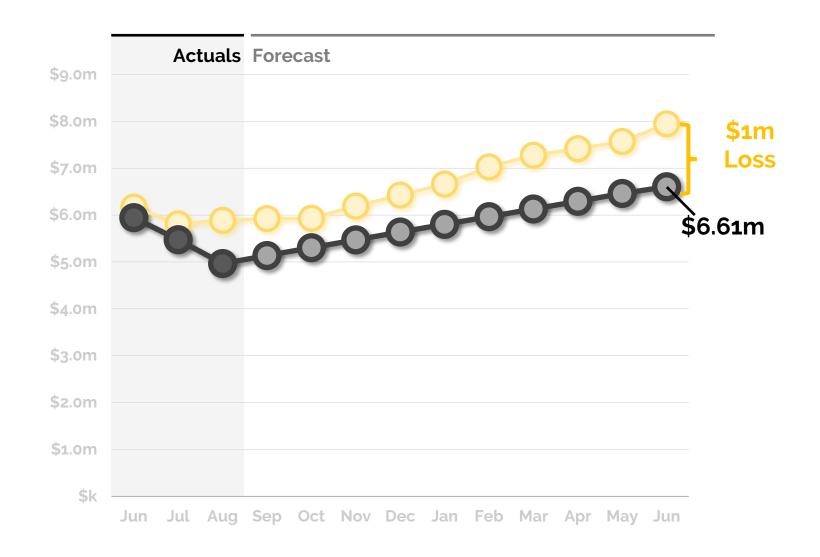
### **Cash Forecast**



# 157 Days of Cash at year's end

We forecast the school's year ending cash balance as **\$6.61m**, **\$1m** below budget.

WADA decrease of 149 had a substantial impact on State revenue. Along with a significant change to building improvements and transportation. The KCPS MOU has a positive swing of \$686K to revenue.

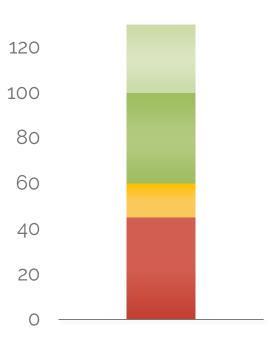


## **Key Performance Indicators**



#### **Days of Cash**

Cash balance at year-end divided by average daily expenses

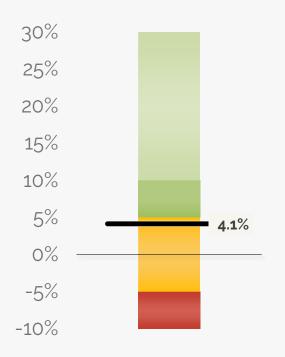


#### 157 DAYS OF CASH AT YEAR'S END

The school will end the year with 157 days of cash. This is above the recommended 60 days

#### **Gross Margin**

Revenue less expenses, divided by revenue

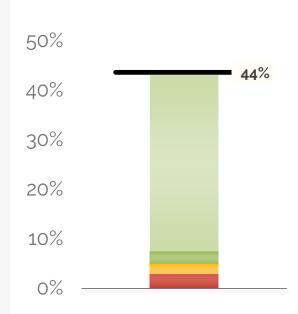


#### 4.1% GROSS MARGIN

The forecasted net income is \$660k, which is \$1.1m below the budget. It yields a 4.1% gross margin.

#### **Fund Balance %**

Forecasted Ending Fund Balance
/ Total Expenses



#### **43.62% AT YEAR'S END**

The school is projected to end the year with a fund balance of \$6,684,366. Last year's fund balance was \$6,024,239.

## **Forecast Overview**

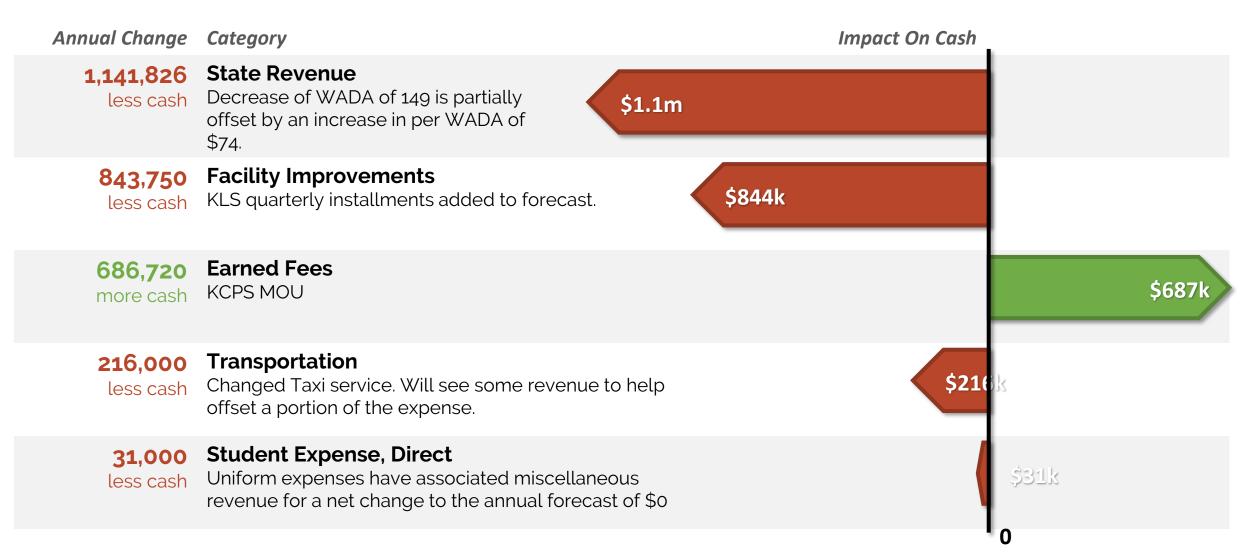


|                          | Forecast | Budget  | Variance | Variance Graphic | Comments  |
|--------------------------|----------|---------|----------|------------------|---|
| Revenue                  | \$16m    | \$16.4m | -\$417k  | -417k            | State Revenue decrease on WADA. KCPS<br>MOU added to forecast (\$686K). |
| Expenses                 | \$15.3m  | \$14.6m | -\$701k  | -701k            | \$586K Wage and benefits decrease. Facility improvement increase.       |
| Net Income               | \$660k   | \$1.8m  | -\$1.1m  | -1.1m            |   |
| Cash Flow<br>Adjustments | -0       | 0       | -0       | <b>√0</b> k      |   |
| Change in<br>Cash        | \$66ok   | \$1.8m  | -\$1.1m  | -1.1m            |   |
| D.1.05.0                 |          |         |          |                  |   |

## **Key Forecast Changes This Month**



The August forecast decreased the year-end cash expectation by \$1.5m. Key changes:



|                              | Year-To-Date |           |           | Ar         | nnual Forecast |             |            |  |
|------------------------------|--------------|-----------|-----------|------------|----------------|-------------|------------|--|
|                              | Actual       | Budget    | Variance  | Forecast   | Budget         | Variance    | Remaining  |  |
| Revenue                      |              |           |           |            |                |             |            |  |
| Local Revenue                | 181,145      | 223,637   | (42,492)  | 1,264,556  | 1,264,091      | 465         | 1,083,411  |  |
| State Revenue                | 1,148,806    | 1,427,472 | (278,666) | 8,939,446  | 10,081,271     | (1,141,825) | 7,790,639  |  |
| Federal Revenue              | 88,673       | 504,290   | (415,617) | 4,021,270  | 4,025,639      | (4,369)     | 3,932,597  |  |
| Private Grants and Donations | 152,250      | -         | 152,250   | 1,030,000  | 1,030,000      | -           | 877,750    |  |
| Earned Fees                  | 42,338       | -         | 42,338    | 729,058    | -              | 729,058     | 686,720    |  |
| Total Revenue                | 1,613,213    | 2,155,399 | (542,187) | 15,984,330 | 16,401,001     | (416,671)   | 14,371,117 |  |
| Expenses                     |              |           |           |            |                |             |            |  |
| Salaries                     | 1,156,593    | 1,221,696 | 65,103    | 6,820,375  | 7,330,177      | 509,802     | 5,663,781  |  |
| Benefits and Taxes           | 343,936      | 345,877   | 1,940     | 1,911,859  | 2,075,259      | 163,400     | 1,567,923  |  |
| Staff-Related Costs          | 2,420        | 46,317    | 43,896    | 277,900    | 277,900        | 0           | 275,480    |  |
| Rent                         | 45,161       | 33,333    | (11,828)  | 200,000    | 200,000        | (O)         | 154,839    |  |
| Occupancy Service            | 136,506      | 175,323   | 38,817    | 1,053,811  | 1,051,937      | (1,874)     | 917,305    |  |
| Student Expense, Direct      | 236,769      | 188,038   | (48,731)  | 1,159,229  | 1,128,229      | (31,000)    | 922,459    |  |
| Student Expense, Food        | 12,695       | 128,825   | 116,130   | 772,950    | 772,950        | (O)         | 760,255    |  |
| Office & Business Expense    | 360,061      | 151,551   | (208,510) | 909,375    | 909,305        | (70)        | 549,314    |  |
| Transportation               | 51,798       | 131,894   | 80,096    | 1,007,363  | 791,363        | (216,000)   | 955,565    |  |
| Total Ordinary Expenses      | 2,345,940    | 2,422,853 | 76,913    | 14,112,861 | 14,537,119     | 424,258     | 11,766,921 |  |
| Net Operating Income         | (732,727)    | (267,454) | (465,274) | 1,871,469  | 1,863,882      | 7,587       | 2,604,196  |  |
| Extraordinary Expenses       |              |           |           |            |                |             |            |  |
| Interest                     | 14,039       | 14,390    | 351       | 86,342     | 86,342         | 0           | 72,303     |  |
| Facility Improvements        | 281,250      | -         | (281,250) | 1,125,000  | -              | (1,125,000) | 843,750    |  |
| Total Extraordinary Expenses | 295,289      | 14,390    | (280,899) | 1,211,342  | 86,342         | (1,125,000) | 916,053    |  |
| Total Expenses               | 2,641,229    | 2,437,244 | (203,985) | 15,324,203 | 14,623,462     | (700,742)   | 12,682,974 |  |
| Net Income                   | (1,028,016)  | (281,844) | (746,172) | 660,126    | 1,777,539      | (1,117,413) | 1,688,143  |  |
| Cash Flow Adjustments        | 48,365       | -         | 48,365    | (0)        | -              | (0)         | (48,365)   |  |
| Change in Cash               | (979,651)    | (281,844) | (697,807) | 660,126    | 1,777,539      | (1,117,413) | 1,639,778  |  |

|                              | Actual    |           | Forecast  |           |           |           |           |           |           |           |           |           |                            |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------------------|
| Income Statement             | Jul       | Aug       | Sep       | Oct       | Nov       | Dec       | Jan       | Feb       | Mar       | Apr       | May       | Jun       | TOTAL                      |
| Revenue                      |           |           |           |           |           |           |           |           |           |           |           |           |                            |
| Local Revenue                | 137.437   | 43,709    | 108,341   | 108,341   | 108,341   | 108,341   | 108,341   | 108,341   | 108,341   | 108,341   | 108,341   | 108,341   | 1,264,556                  |
| State Revenue                | 569,812   | 578,995   | 779,064   | 779,064   | 779,064   | 779,064   | 779,064   | 779,064   | 779,064   | 779,064   | 779,064   | 779,064   | 8,939,446                  |
| Federal Revenue              | 60,724    | 27,949    | 393,260   | 393,260   | 393,260   | 393,260   | 393,260   | 393,260   | 393,260   | 393,260   | 393,260   | 393,260   | 4,021,270                  |
| Private Grants and Donations | 0         | 152,250   | 87,775    | 87,775    | 87,775    | 87,775    | 87,775    | 87,775    | 87,775    | 87,775    | 87,775    | 87,775    | 1,030,000                  |
| Earned Fees                  | 14.977    | 27,361    | 68,672    | 68,672    | 68,672    | 68,672    | 68,672    | 68,672    | 68,672    | 68,672    | 68,672    | 68,672    | 729,058                    |
| Total Revenue                | 782,950   | 830,263   | 1,437,112 | 1,437,112 | 1,437,112 | 1,437,112 | 1,437,112 | 1,437,112 | 1,437,112 | 1,437,112 | 1,437,112 | 1,437,112 | 15,984,330                 |
| Expenses                     |           |           |           |           |           |           |           |           |           |           |           |           |                            |
| Salaries                     | 592,180   | 564,413   | 562,972   | 564,957   | 564,957   | 564,957   | 564,957   | 564,957   | 564,957   | 564,957   | 564,957   | 581,157   | 6,820,375                  |
| Benefits and Taxes           | 141,912   | 202,024   | 154,339   | 154,714   | 154,714   | 154,714   | 157,841   | 157,841   | 157,841   | 157,841   | 157,841   | 160,235   | 1,911,859                  |
| Staff-Related Costs          | 1,451     | 969       | 27,548    | 27,548    | 27,548    | 27,548    | 27,548    | 27,548    | 27,548    | 27,548    | 27,548    | 27,548    | 277,900                    |
| Rent                         | 28,495    | 16,667    | 15.484    | 15,484    | 15,484    | 15,484    | 15,484    | 15,484    | 15,484    | 15,484    | 15,484    | 15,484    | 200,000                    |
| Occupancy Service            | 68,843    | 67,663    | 91,730    | 91,730    | 91,730    | 91,730    | 91,730    | 91,730    | 91,730    | 91,730    | 91,730    | 91,730    | 1,053,811                  |
| Student Expense, Direct      | 162,185   | 74,585    | 92,246    | 92,246    | 92,246    | 92,246    | 92,246    | 92,246    | 92,246    | 92,246    | 92,246    | 92,246    | 1,159,229                  |
| Student Expense, Food2       | 12,695    | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 0         | 12,695                     |
| Office & Business Expense    | 251,774   | 108,287   | 54,931    | 54,931    | 54,931    | 54,931    | 54,931    | 54,931    | 54,931    | 54,931    | 54,931    | 54,931    | 909,375                    |
| Transportation               | 44,396    | 7,402     | 95,557    | 95,557    | 95,557    | 95,557    | 95,557    | 95,557    | 95,557    | 95,557    | 95,557    | 95,557    | 1,007,363                  |
| Total Ordinary Expenses      | 1,303,930 | 1,042,010 | 1,094,808 | 1,097,167 | 1,097,167 | 1,097,167 | 1,100,294 | 1,100,294 | 1,100,294 | 1,100,294 | 1,100,294 | 1,118,888 | 13,352,606                 |
| Operating Income             | -520,981  | -211,747  | 342,304   | 339,945   | 339,945   | 339,945   | 336,818   | 336,818   | 336,818   | 336,818   | 336,818   | 318,224   | 2,631,724                  |
| Extraordinary Expenses       |           |           |           |           |           |           |           |           |           |           |           |           |                            |
| Interest                     | 7,019     | 7,019     | 7,230     | 7,230     | 7,230     | 7,230     | 7,230     | 7,230     | 7,230     | 7,230     | 7,230     | 7,230     | 86,342                     |
| Facility Improvements        | 0         | 281,250   | 84.375    | 84,375    | 84,375    | 84,375    | 84,375    | 84,375    | 84,375    | 84,375    | 84,375    | 84,375    | 1,125,000                  |
| Total Extraordinary Expenses | 7,019     | 288,269   | 91,605    | 91,605    | 91,605    | 91,605    | 91,605    | 91,605    | 91,605    | 91,605    | 91,605    | 91,605    | 1,211,342                  |
| Total Expenses               | 1,310,950 | 1,330,279 | 1,186,413 | 1,188,772 | 1,188,772 | 1,188,772 | 1,191,899 | 1,191,899 | 1,191,899 | 1,191,899 | 1,191,899 | 1,210,493 | 14,563,948                 |
| Net Income                   | -528,000  | -500,016  | 250,699   | 248,339   | 248,339   | 248,339   | 245,212   | 245,212   | 245,212   | 245,212   | 245,212   | 226,619   | 1,420,381                  |
| Cash Flow Adjustments        | 56,573    | -8,208    | -4,837    | -4,837    | -4,837    | -4,837    | -4,837    | -4,837    | -4,837    | -4,837    | -4,837    | -4,837    | 0                          |
| Change in Cash               | -471,427  | -508,224  | 245,862   | 243,503   | 243,503   | 243,503   | 240,376   | 240,376   | 240,376   | 240,376   | 240,376   | 221,782   | <b>1,420,381</b><br>PAGE 9 |

|                             | Previous Year End | Current    |
|-----------------------------|-------------------|------------|
|                             | 6/30/2021         | 8/31/2021  |
| Assets                      |                   |            |
| Current Assets              |                   |            |
| Cash                        | 5,945,002         | 4,965,351  |
| Total Current Assets        | 5,945,002         | 4,965,351  |
| Total Assets                | 5,945,002         | 4,965,351  |
| Liabilities and Equity      |                   |            |
| Liabilities                 |                   |            |
| Current Liabilities         |                   |            |
| Other Current Liabilities   | -79,237           | -30,872    |
| Total Current Liabilities   | -79,237           | -30,872    |
| Total Long-Term Liabilities | 0                 | 0          |
| Total Liabilities           | -79,237           | -30,872    |
| Equity                      |                   |            |
| Unrestricted Net Assets     | 6,024,239         | 6,024,239  |
| Net Income                  | 0                 | -1,028,016 |
| Total Equity                | 6,024,239         | 4,996,223  |